



Pricing Model
Petronect's Partner

Pricing Model

Guide

I. . Petronect ´ s Portal

II. Terms of Use

IV. Public Opportunities

V. Membership & Billing

V.I. Access Fee

VI. Questions




Pricing Model

I. Petronect's Portal - Context of Change

Since it was created, the **Purchasing and Contracting Portal** has undergone several extensions such as registry, payments, scheduling and tracking the delivery, always updating itself to serve the market and to be in accordance with the legal guidelines.

The latest updates were due to Petronect's Portal upgrade, which **increased its compatibility** with different browsers and due to the **implementation of Act 13,303/16** and **Petrobras Bidding and Contracts Regulation**.

The Portal is now broader to handle all new process successfully and **Petronect is adjusting itself to this new context** of continuing changes. Therefore, Petronect **is adopting a supplier Pricing Model** that will benefit everyone.

Suppliers of Petrobras	Petrobras Group	Petronect
<div>More business opportunities with a service suited to your volumes and needs</div> <div></div>	<div>Adequacy of the use of your marketplace according to market practice</div> <div></div>	<div>Ability to maintain your relationship between suppliers and buyers in the middle of so many changes</div> <div></div>

Pricing Model

I. Petronect's Portal - The Change

Petronect is adopting a supplier **Pricing Model** that will be applied only for participation in Public Bidding. Thus, those suppliers wishing to participate in the Public Biddings available in our Portal will be directly affected by this change.

The Access Fee is exclusive for Public Bidding participation. For other processes such as Exemption from Bidding (values below R\$ 50,000), does not require the access fee payment.

Important: Public Bidding are the bidding modalities published in the External (or Public) Area of the Petronect's Portal. Such biddings can be find in the external area through the menu "Purchasing and Contracting" / submenu "Public Bidding".

Pricing Model

I. Petronect's Portal – External / Public Area:

In the external area of the Petronect's Portal, through the **"Purchasing and Contracting"** menu, **"Public Bidding - Published"** submenu, will be presented all Public Bidding that the enrollment process is chargeable.

The supplier will have access to all available information in the public area, such as bid's rules, attachment, notes and other clarifications.

The screenshot shows the Petronect website interface. At the top, there's a navigation bar with the Petronect logo and links: THE PETRONECT, REGISTRY AT PETROBRAS, PURCHASING AND CONTRACTING (highlighted), PAYMENTS, HELP, and WOULD YOU LIKE TO REGISTER?. A search bar is on the right.

Below the navigation bar, the breadcrumb trail reads: Purchasing and Contracting / Public Bidding / Published. The main heading is 'Public Bids - Published'.

There are two buttons: 'Hide / show search parameters' and 'Return'.

Search filters include:

- Company: All
- Number: [input field]
- Purchasing Object: [input field]
- Item description: [input field]
- Family code: [input field]
- Family Description: [input field]
- NM (Material code): [input field]

At the bottom, there are 'Search' and 'Restart Query' buttons.

A table lists the bids:

Number	Object	Sub status	Company	Start date	End date	Options
7002066738	Válvula solenóide	Receiving Proposals	Petróleo Brasileiro S. A.	18.06.2018 12:00:00	02.07.2018 18:00:00	[icon] [icon] [icon] [I'm interested]
7002079973	MATERIAIS GRÁFICOS	Receiving Proposals	Petróleo Brasileiro S. A.	07.06.2018 12:00:00	05.07.2018 09:00:00	[icon] [icon] [icon] [I'm interested]

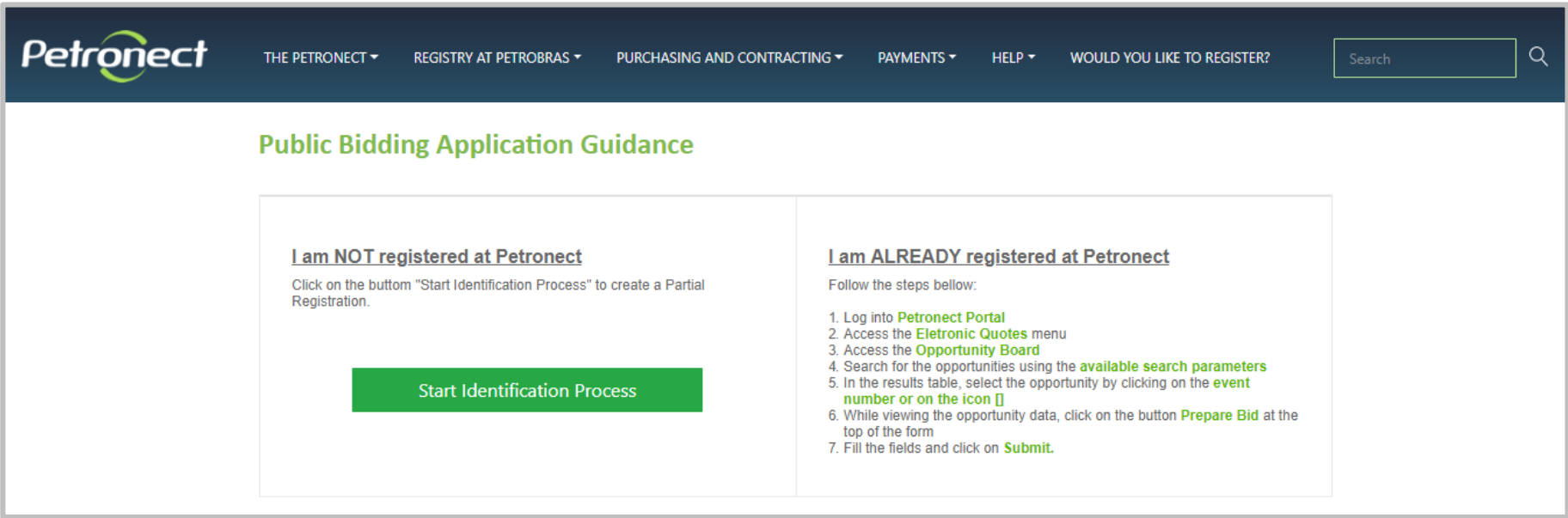
A callout box with the text 'Click on the "I'm interested" button' points to the 'I'm interested' button in the first row of the table.

Pricing Model

I. Petronect’s Portal – External / Public Area:

The user will be advertised on how to proceed to the registration in the desired bid, and must follow the orientation described on the screen (I am NOT registered at Petronect or I am ALREADY registered at Petronect).

In order to be able to participate in a public bidding (e.g.: for the submission of proposals) the user must enter the internal area of the Portal and follow the process that will be presented in this document.

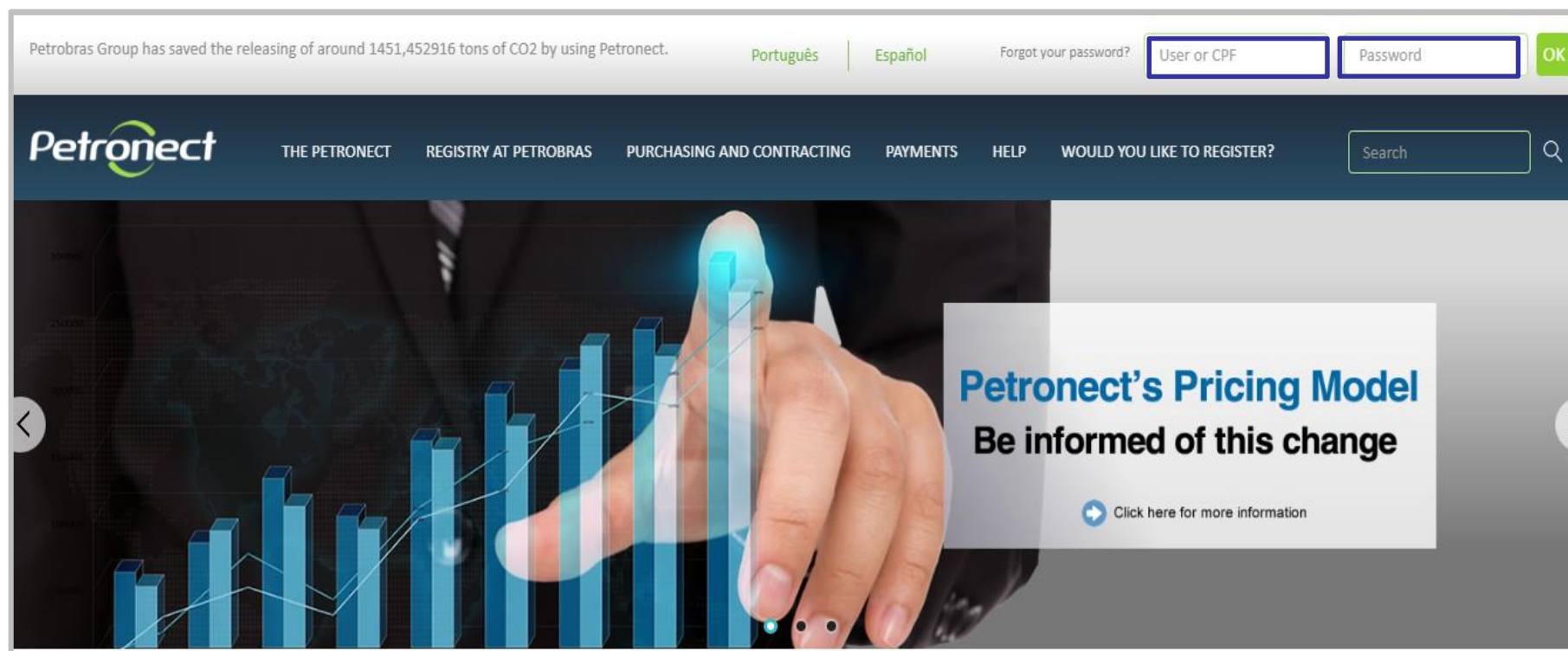


Pricing Model

I. Petronect's Portal - Internal Area:

To access the Pricing Model and become a Petronect's Partner is simple. Just follow the next steps:

- Access the internal area of the Portal by using your login and password;



Pricing Model

Guide

I. . Petronect ´ s Portal

II. Terms of Use

IV. Public Opportunities

V. Membership & Billing

V.I. Access Fee

VI. Questions

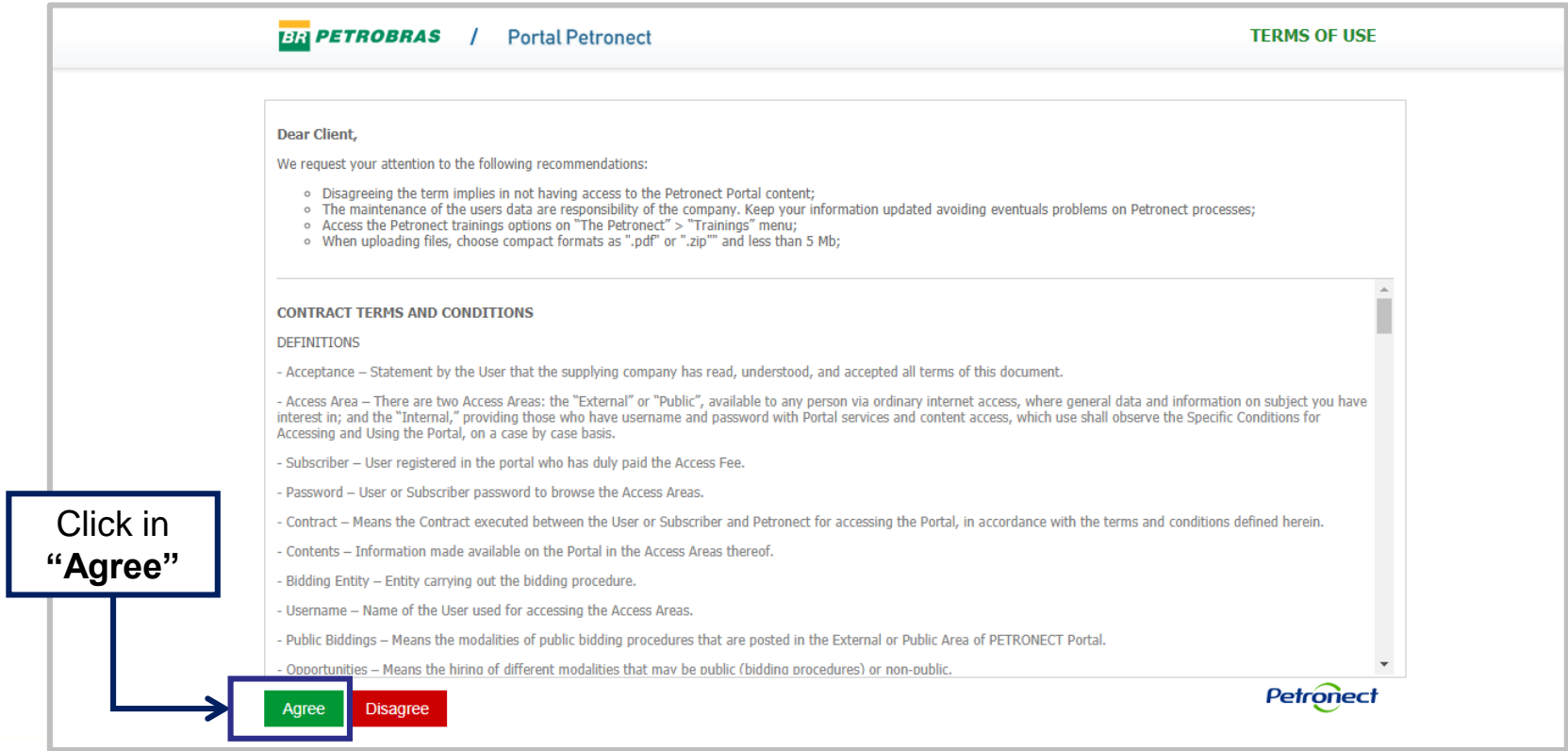
Pricing Model

II. Terms of Use

“Terms of Use” Agreement:

After logging into the Portal, the user will automatically visualize the new "Terms of Use".

A textual adjustment was made in the "Terms of Use" document, making it compulsory for all users to re-read and accept the new conditions;



Pricing Model

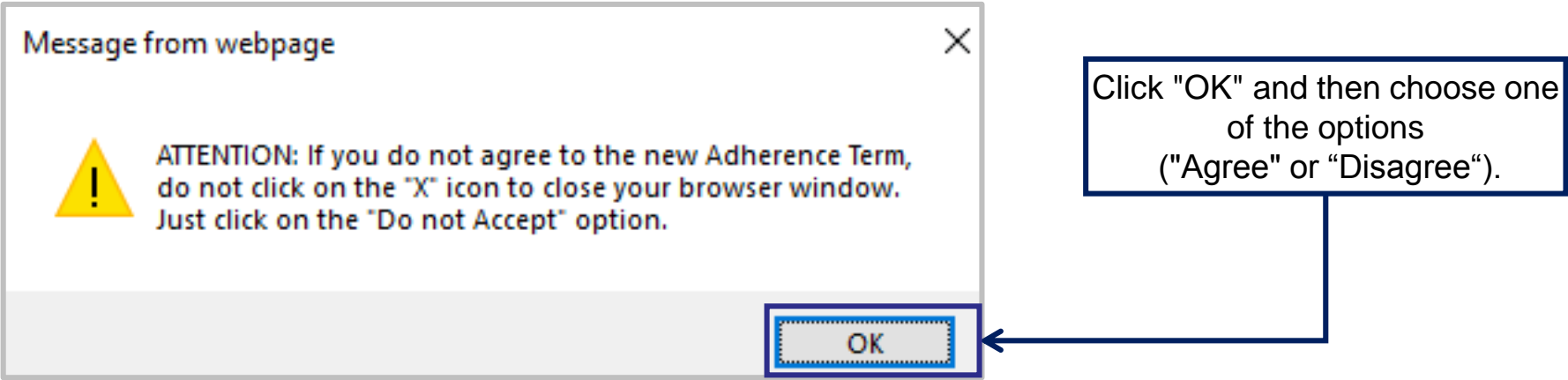
II. Terms of Use

"Terms of Use" Disagreement:

The user also have another button option if he disagree with the new "Terms of Use". By clicking on the "Disagree" button, the user will be advertised that does not agree with the TERMS AND CONDITIONS FOR ACCESSING THE BUSINESS INTERMEDIATE SYSTEM proposed by Petronect, and then the system will automatically conclude his session and will direct him to the login screen.

If the user re-evaluates his position and chooses to accept the terms and conditions presented by Petronect, he will need to access the Portal again and click on the "Agree" button.


Attention:



Pricing Model

II. Terms of Use

"Terms of Use" Disagreement:

 / Portal Petronect

TERMS OF USE

Dear Client,

We request your attention to the following recommendations:

- Disagreeing the term implies in not having access to the Petronect Portal content;
- The maintenance of the users data are responsibility of the company. Keep your information updated avoiding eventuals problems on Petronect processes;
- Access the Petronect trainings options on "The Petronect" > "Trainings" menu;
- When uploading files, choose compact formats as ".pdf" or ".zip" and less than 5 Mb;


CONTRACT TERMS AND CONDITIONS

DEFINITIONS

- Acceptance – Statement by the User that the supplying company has read, understood, and accepted all terms of this document.
- Access Area – There are two Access Areas: the "External" or "Public", available to any person via ordinary internet access, where general data and information on subject you have interest in; and the "Internal," providing those who have username and password with Portal services and content access, which use shall observe the Specific Conditions for Accessing and Using the Portal, on a case by case basis.
- Subscriber – User registered in the portal who has duly paid the Access Fee.
- Password – User or Subscriber password to browse the Access Areas.
- Contract – Means the Contract executed between the User or Subscriber and Petronect for accessing the Portal, in accordance with the terms and conditions defined herein.
- Contents – Information made available on the Portal in the Access Areas thereof.
- Bidding Entity – Entity carrying out the bidding procedure.
- Username – Name of the User used for accessing the
- Public Biddings – Means the modalities of public bidding procedures that are posted in the External or Public Area of PETRONECT Portal.
- Opportunities – Means the hiring of different modalities that may be public (bidding procedures) or non-public.

AgreeDisagree

Click on the "Disagree" button



Pricing Model

Guide

I. . Petronect ´ s Portal

II. Terms of Use

IV. Public Opportunities

V. Membership & Billing


V.I. Access Fee

VI. Questions

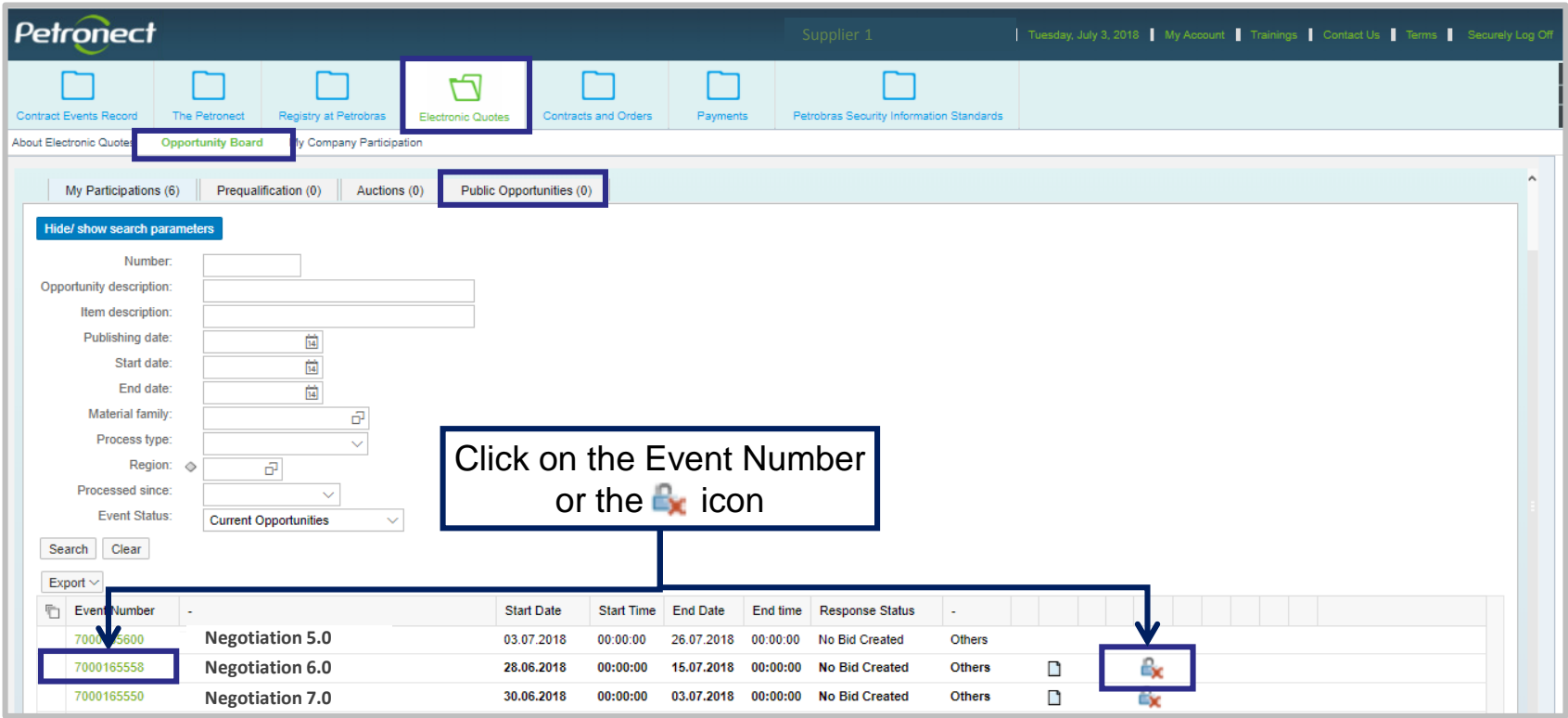
Pricing Model


IV. Public Opportunities

In the internal area of Petronect's Portal, access "**Electronic Quotes**" > "**Opportunity Board**" to locate a specific Public Opportunity that were previously viewed in the external / public area of the Petronect's Portal and that the user has expressed an interest in participating on.

The  icon will be displayed indicating that this is a Public Opportunity that has restricted access.

To start the signing process and access the opportunity, the user should click on the **Event Number** at the beginning of the row or on the **lock icon**.




The screenshot shows the Petronect portal interface. The top navigation bar includes the Petronect logo, user information (Supplier 1), and the date (Tuesday, July 3, 2018). The main navigation menu has icons for Contract Events Record, The Petronect, Registry at Petrobras, **Electronic Quotes**, Contracts and Orders, Payments, and Petrobras Security Information Standards. The **Opportunity Board** is highlighted in the sub-navigation. Below this, there are tabs for My Participations (6), Prequalification (0), Auctions (0), and **Public Opportunities (0)**. The main content area features a search filter section with fields for Number, Opportunity description, Item description, Publishing date, Start date, End date, Material family, Process type, Region, Processed since, and Event Status. A search button and a clear button are present. Below the search filters is a table of public opportunities. The table has columns for Event Number, Start Date, Start Time, End Date, End time, Response Status, and others. The first three rows are highlighted in green. The first row is for Negotiation 5.0, the second for Negotiation 6.0, and the third for Negotiation 7.0. The Event Number for the second row (7000165558) is highlighted with a blue box. A blue arrow points from a text box "Click on the Event Number or the  icon" to the Event Number and the lock icon in the second row. The lock icon is also highlighted with a blue box.

Event Number	Start Date	Start Time	End Date	End time	Response Status	Others
7000165600	03.07.2018	00:00:00	26.07.2018	00:00:00	No Bid Created	Others
7000165558	28.06.2018	00:00:00	15.07.2018	00:00:00	No Bid Created	Others
7000165550	30.06.2018	00:00:00	03.07.2018	00:00:00	No Bid Created	Others

Pricing Model

IV. Public Opportunities

After you click on a Public Opportunity document number or the icon  a POP-UP will be displayed and you will receive instructions on how to proceed to pay the access fee.

The Petronect

Registry at Petrobras

Electronic Quotes

Petrobras Security Information Standards

About Electronic Quotes

Opportunity Board

My Company Participation

Use the available filters on "Search Parameters" to conduct searches.
On the "Opportunities" tab, the system automatically displays all the active opportunities.
On the "Auctions" tab, you need to insert a search parameter in order to display the needed information.

My Participations (10)

Prequalification (1)

Auctions (0)

Public Opportunities (556)

Hide/ show search parameters

Number:

Opportunity description:

Item description:

Company:

Publishing date:

Start Date:

End Date:

Material family:

Region:

Search


Clear

Export

Membership & Billing

The access to participate in this opportunity is restricted to Supplier Partners.
The checkbox which allows you to issue a Bank Slip is not available for international suppliers.
The Access Fee payment process, for these cases, will be treated as an exception and should be done by PayPal.
All details about this payment process is already available through the Petronect's Portal > "Help" > "Trainings" > "Short Guides"

Ok

Transaction ID	-	Name	Start Date	Start Time	Bid Sub.Dead.	Bid sub. dead.	-	YPABRIRH	Bloqueio-SócioFornec
7000166361	Negotiation 5.0	XXXXXXXXXX	20.07.2018	14:59:00	20.08.2018	18:00:00	Published		

Pricing Model

Guide

I. . Petronect ´ s Portal

II. Terms of Use

IV. Public Opportunities

V. Membership & Billing

V.I. Access Fee

VI. Questions

Pricing Model

V.I. Access Fee

The charging process to be able to participate in public opportunities will be through the payment of an "**Access Fee**". For this it will be charged **R\$ 700.00** and the payment of this amount must be made, through a Paypal, for each company document number (tax code / CNPJ).

All international suppliers cases, will be treated as an exception and the payment should be done through Paypal process.

After this payment process, the access to all Public Opportunities will be granted to the Supplier, who will be qualified for a period of one (1) year, counting from the date of the compensation of the ticket.

Suppliers who **fail to pay** will continue having access to all features of Petronect's Portal, **but will not be able to participate in Public Opportunities**.



Pricing Model

V. Membership & Billing

The checkbox which allows you to issue a Bank Slip is not available for international suppliers.

The Access Fee payment process, for these cases, will be treated as an exception and should be done by Paypal.

[About Supplier Relationship](#)

[Announcements](#)

[Trainings](#)

[Contact Us](#)

[My Account](#)

[Terms](#)

[Membership & Billing](#)

All1

The billing system is temporally unavailable &Please check back later for updates.&

The checkbox which allows you to issue a Bank Slip is not available for international suppliers.

The Access Fee payment process, for these cases, will be treated as an exception and should be done by PayPal.

All details about this payment process is already available through the Petronect's Portal > "Help" > "Trainings" > "Short Guides"

It is no longer necessary to wait for an invitation to participate in public biddings!

You can submit a quotation for the available options on the portal.

Be a member associate and be part of this new wave of opportunities!

Details of the Plan

Amount Paid for Signature

RS 700 /year

Date of next invoice

Payment History

Bill Number	Creation Date	Due Date	Payment	Status	Invoice
The table does not contain any data					

Pricing Model

V. Membership & Billing

The supplier must first register your company on the Paypal website and after registering you should contact our service channel and open a call. To open the call, the supplier must be provided with the following information:

- **Full company name**
- **Address**
- **NIT / tax ID**
- **Contact person**
- **telephone**
- **email** (registered with Paypal)
- **Contract Number** (Between company and Petronect (SAP number))

Attention: The Paypal Registration process should be done using the company data (through a corporate taxpayer). An individual taxpayer Paypal registration will invalidate the access fee payment process.

After the call is opened, a link will be generated to pay the Access fee and this link will be sent to the email registered in Paypal. Payment must be made on the Paypal website.

If you have any further questions, please contact our service center (contact information is available through the Petronect Portal> Help Menu> Contact Us)

Pricing Model

Guide

I. . Petronect ´ s Portal

II. Terms of Use

IV. Public Opportunities

V. Membership & Billing

V.I. Access Fee

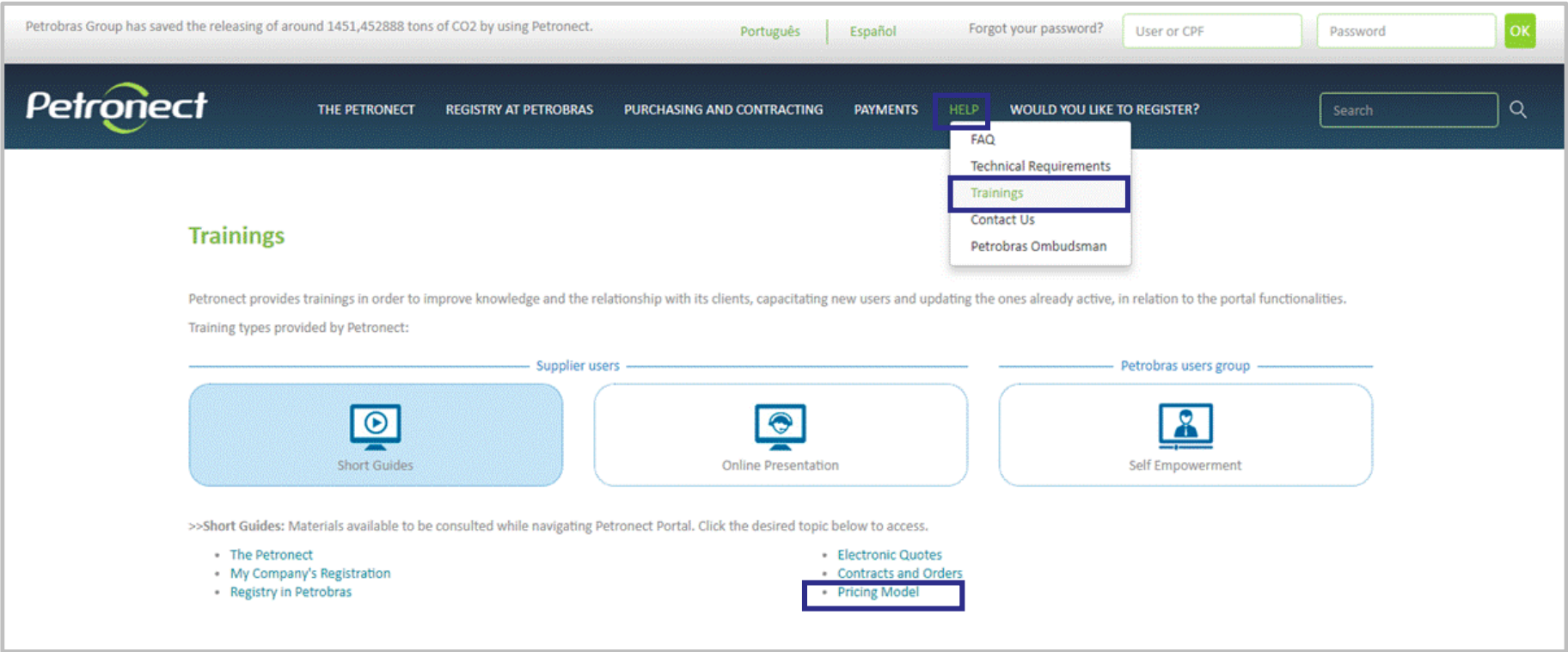
VI. Questions

Pricing Model

VI. Questions

This presented document and other support guide with important information regarding this change process, are already available at Petronect's Portal.


Through the **"Help"** menu > **"Training"** submenu > **"Short Guides"** > **"Pricing Model"** item



Pricing Model

VI. Questions

The user may also have access to a document with frequently asked questions regarding this change process, through the **Petronect’s Portal> "Purchasing and Contracting"** menu > **“Pricing Model”** submenu



THE PETRONECT

REGISTRY AT PETROBRAS

PURCHASING AND CONTRACTING

PAYMENTS

HELP




WOULD YOU LIKE TO REGISTER?

Pricing Model

Since it was created, the Purchasing and Contracting Portal has undergone several extensions such as registry, payments, scheduling and tracking the delivery, always updating itself to serve the market and to be in accordance with the legal guidelines.

The latest updates were due to Petronect Portal upgrade, which increased its compatibility with different browsers and due to the implementation of Act 13,303/16 and Petrobras Bidding and Contracts Regulation.

The Portal is now broader to handle all new process successfully and Petronect is adjusting itself to this new context of continuing changes. Therefore, Petronect adopts a supplier Pricing Model that will benefit everyone.

Petrobras' Group Suppliers	Petrobras Group	Petronect
More business opportunities with a service suited to your needs 	Adequacy of your marketplace use according to market practice 	Ability to keep our relationship between suppliers and buyers during this context of continuing changes 

For this reason, Petronect invites you to participate on this new cycle of changes and opportunities and start this partnership.

IMPORTANT:

[Click here](#) and access the support material with more details of the Pricing Model or access the "Help" menu, "Training" submenu and in the short guides the "My signature" option.

[Access here](#) document with some frequent asked questions.

Don't be left out, be informed of this change!





Agilidade • Conformidade • Simplicidade

www.petronect.com.br

Verifique em nosso Portal os canais de atendimento específicos que a Petronect disponibiliza para Fornecedores e para Usuários do Grupo Petrobras.